

**DEPARTMENT OF BUSINESS**  
**SILVERTON HIGH SCHOOL**  
STUDENT STORE



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**INSTRUCTOR INFORMATION:**

Ms. Towery  
Business Teacher  
FBLA Adviser

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**CLASSROOM:**

C-132

**COURSE DESCRIPTION:** Students enrolled in the Student Store class will be responsible for managing the Fox Shop. This class provides students with practical experience running a business. The course includes lessons in inventory management, merchandising, cash flow, customer sales, marketing, purchasing, and food services.

**CREDITS:** .5 **PREREQUISITES:** Introduction to Business

**MEASURABLE STUDENT LEARNING OUTCOMES:**

1. Establish a business plan.
2. Conduct management meetings.
3. Discuss business management items with fellow co-workers (classmates).
4. Perform the following job roles: assistant manager, merchandiser, cashier, inventory manager, purchasing manager, accountant, and facilities manager.
5. Select and apply learning projects associated with specific job responsibilities.
6. Reflect upon personal performance, performance of co-workers, and overall performance of the Fox Shop.
7. Prepare documents necessary for employment.

**COURSE REQUIREMENTS**

1. Attend all classes and participate fully in a professional manner.
2. Students will maintain specific job responsibilities within the store.
3. Open the store during evening and weekend school events.
4. As the class comes to an end at the semester, students will reflect upon performance.

**ACTIVE CLASSROOM PARTICIPATION AND PROFESSIONALISM:**

If you must miss class, please contact the manager (class instructor) by e-mail or phone **prior** to the absence. Much of the learning that will take place in this class will come from structured activities and informal interaction - Learning by doing. Thus, to learn, you must be present. Employees (students) will **earn** five points for each class session that they attend from beginning to end and in which they actively participate in a professional manner. This grade is determined by tardiness absenteeism, and job performance on a daily basis. However, each employee will receive **6** "paid" sick days for the semester which they will not need to make up the points for. **The Fox Shop is a business that is not only operational during the Student Store class period.** The Fox Shop will be open during some evening and weekend school events which will require student involvement outside of the one dedicated class period. Students will sign up for those shifts and receive class credit for them.

**EVALUATION OF STUDENT PERFORMANCE:**

<b>ASSIGNMENT</b>		<b>Points Possible</b>	<b>Points Earned</b>
Active Classroom Participation and Professionalism –	Week 1	15	
	Week 2	25	
	Week 3	25	
	Week 4	25	
	Week 5	25	
	Week 6	20	
	Week 7	25	
	Week 8	25	
	Week 9	25	
	Week 10	20	
	Week 11	25	
	Week 12	25	
	Week 13	25	
	Week 14	25	
	Week 15	10	
	Week 16	20	
	Week 17	25	
	Week 18	20	
		<b>TOTAL</b>	<b>380</b>
Fox Shop Vision/Research		60	
Learning Projects Associated with Job Responsibilities		60	
Outside of Class Participation		50	
Final: Reflection and Letter of Resignation		50	
<b>Total</b>		<b>600</b>	

\*1<sup>st</sup> Semester = 82 days to earn participation points  
82 – 6 sick days = 76 days x 5 points per day = 380 points

**GRADING:**

The following grading scale points will be utilized to award letter grades:

- A = 90-100%
- B = 80-89%
- C = 70-79%
- D = 60-69%
- F = Below 60%

**EXPECTATIONS FOR STUDENT CONDUCT:** You will be expected to conduct yourself in a professional manner. Academic dishonesty, such as plagiarism and cheating, as well as stealing or vandalizing items associated with the Fox Shop will not be tolerated. Students are expected to be honest and ethical in their work.